# Income Structure and Risk: An Empirical Analysis Conventional Banks of Pakistan.

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#### Abstract:

Keeping in view the gap between bank income and risk, this research is conducted for this purpose data was collected from five commercial banks and analysis through SPSS 18 by applying 1-Tailed correlation and concluded that Deposits are highly, positively and significantly correlated with assets, equity and net income whereas net income has insignificance relationship with return on equity.

Keywords: Income, Structure, Risk

# **Introduction:**

The study of financial sector a few years ago before banking system are changed at this time today banks dissimilar operational environment and vast misplace to Pakistan bank business. New era banks totally change and increase the competition and to focus on client awareness, maintain in innovative and better ways to offer client competence for latest innovative techniques. The Banking competency to require for market toward competes that powerfully to Deposit, Credits that also reduce for interest rate. The financial institutions are entering into proactive approaches in Pakistan to existing wide range of products and services for offer within a market or customer. The financial institutions are boost competition in offer innovative and better techniques for generate returns from non-interest income to charge consist of deposit and business commission, not enough amounts in the accounts, annually services charges, not maintain in monthly fees, no active account charges, make sure along with credit lose your balance charges. The high level of assets in the market within occurrence of raised non-payment rates and non-interest profits vital role to created revenue for financial institutions. Stiroh, (2002) Net interest earning these profits expected from debts and paid for lenders. The financial institutes system is modified general system for acquire new approaches for complete offer broad range of banking products with make in one stage that complete banks structure combined Assets Companies, Conventional Banks, Life Assurance Companies some of extra monetary activities. Pakistan banking is emerged to sell life insurance for existing and new clients for generated higher commission for increase revenue in branch level. Stiroh, (2004), the sell to related products or services to existing and new clients to essential clients is not engaged diversification services. The explain banking organization very higer threats business.Galati, (2003) explain risk type they exists an experience for complexity or circumstances there survive to chances for results are expected. The financial institution all types of risk Credit, Liquidity, Operational, Interest rate and other threats. The financial institution diversification is unfamiliar approaches rise the new portfolio investment for decrease the risk of investor. Largest banking system for offer a Credits large Companies, Industries, Personal loans, Small Broker and all kind of capacity to the clients. People agree with the different threats and ambiguity of risk in the shape of financial system in the country. The reasons for financials threats for rise income and financial segment under carry on pressure that handle for risk or avoid at decrease lose.

#### LITERATURE REVIEW:

Main issue of 03 main causes to provide some points that increase in risk DeYoung ;& Roland, (2001). 1), incomes from supplying activities are possible for exist relatively secure more point to basis and changing that data numbers of costly build it costly planned intended form and over supplying for fallout to a lender relationship. In opposing, Income to non-interest profits dealings possibly will suffer as of larger differences because it could not difficult for manages banks for that type of activities than intended for lending.

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2), increasing non-income actions can require an increase for stable expenses (Example more staff might necessary) which improves the functional influence to financial institutions. The other point of, once given that connection was accepted, of no account charges created for delivery of additional credits is hurdled to interest rates. 3), Branch Managers are not required bank for seize wealth different for non-interest earnings activities, income volatility was boost for the reason that to higher level to fiscal pressure. Baele, Jonghe, & Vennet (2007) The study of better split to non-interest earnings increases financial certificate.

Worth and Systematic risk, whereas to powerful outcome to own threats was not affecting in one way to downward sloping.(Sinkey, 1993) For credit card lending facility area gives loans as well as extra unbalanced profits to achieve via banks for long established manufactured goods. To designed for these studies paper support to profit dividing to European financial institutions by earnings to time sequence.

The random sampling study (Rose), (2003) they are stop with the purpose of non-interest return shave amplified however is not totally counter balance to reduce for attention edge and non-interest income was huge number of unpredictable to interest revenue.

Stiroh & Rumble, (2006) Obtain results for agree to United States financial asset segment for the period 1997-2002 of net trade income in service incomes (TRAD). Net allege returns for similar to payment revenue fewer charges expanse that net buying and selling revenue was the similar for trading profit fewer do business overheads. Nys, Rous, & al(2008) Defines bank these were expanded to non-income actions shows a peak study of jeopardy than which generally carries out customary transitional activities. Nearer study demonstrates to positive connection flanked by jeopardy for manufactured goods heterogeneity since deliberated through interest income configuration was extra vigorous to little banks and so as to, in every cases, jeopardy is chiefly completely associated by dividend of commission-based actions but not by means of trading activities. Likewise, Cumin & Mulani, (2009) aspire to create obvious increases in company instability for vary in the R&D performance of large organizations. In meticulous, they disagree that once markets grow to be continuously violent, Market leaders expend lesser size in common causes technologies to further in industry-exceptional technologies. This representation is championing but resultant to diverse directions for unique furthermore combined volatility other than it could not detail for the augments in company volume.

Aggeler & Feldman (1998) Started in study research with the intention of whereas total interest profits in financial institution raised for twelve percent to different era period, Largest banks profits obtained through non-commission charges, non-commission profits rose with high percentage returns to connection time stage almost thrice time while fast commission profit. Davis,(2002) calculated the alarming understanding of European banking system. Those measured to Europe Union is not hold capability in the direction of increase for non-commission incomes sufficient to level reduce profits and provide a little thoughts to expand. It was attained to make easy interest of non-commission for beneficial expected to important Boot & Thako, (2010). The financial institutional progress is a significant to structural growth. The huge raises for implement straight economic support available during stock markets and safety exploit shaped components of wider drift to innovation and support the trading of credit risk involve Financial Institutions and fiscal market. The major suggestion that banks industrial included with monetary markets that increased their contribution to non-commission profits since a fraction to total generated incomes ensuing that hold trading, brokerage and venture banking actions.

# **Methodology:**

The secondary data collection was used to collect the data from five commercial banks namely Muslim Commercial Banks Limited, Habib Bank Limited, United Banks Limited, Allied Banks Limited and Bank Alfalah Limited from 2007 to 2014 for different variables likewise Deposits, Assets, Equity, Return on Equity, Return on Asset, and Net Income. Data was entered in SPSS 18 for checking the interrelationship between the variables for the Income Structure and Risk: Empirical Analysis of Commercial Banks of Pakistan through applying Bivariable 1-Tailed Co-relation.

# **Conclusion & Results:**

# Correlations

							Net
		Deposit	Assets	Equity	ROE	ROA	Income
Deposit	Pearson Correlation	1	.995 <sup>**</sup>	.876 <sup>**</sup>	127	004	.711**
	Sig. (1-tailed)		.000	.000	.218	.490	.000
	N	40	40	40	40	40	40
Assets	Pearson Correlation	.995**	1	.906**	090	.055	.742**
	Sig. (1-tailed)	.000		.000	.290	.369	.000
	N	40	40	40	40	40	40
Equity	Pearson Correlation	.876 <sup>**</sup>	.906 <sup>**</sup>	1	.090	.397**	.887**
	Sig. (1-tailed)	.000	.000		.289	.006	.000
	N	40	40	40	40	40	40
ROE	Pearson Correlation	127	090	.090	1	.792 <sup>**</sup>	.332 <sup>*</sup>
	Sig. (1-tailed)	.218	.290	.289		.000	.018
	N	40	40	40	40	40	40
ROA	Pearson Correlation	004	.055	.397**	.792**	1	.593**
	Sig. (1-tailed)	.490	.369	.006	.000		.000
	N	40	40	40	40	40	40
Net Income	Pearson Correlation	.711**	.742 <sup>**</sup>	.887**	.332 <sup>*</sup>	.593 <sup>**</sup>	1
	Sig. (1-tailed)	.000	.000	.000	.018	.000	
	N	40	40	40	40	40	40

<sup>\*\*.</sup> Correlation is significant at the 0.01 level (1-tailed).

- 1) **Deposits:** Deposits are highly positively and significantly co-related with Assets, Equity and Net income: .995, .876, .711 at the insignificant Level of 0.000 respectively while Return on Equity and Return on Asset got insignificant relationship with Deposits.
- 2) Assets: Assets are highly positively and significantly co-related with Deposit, Equity and Net Income: .995, .906, .742 at the insignificant Level of 0.000respectively while Return on Equity and Return on Asset got insignificant relationship with Assets.
- 3) **Equity:** Equity is highly, positively and significantly co-related with Deposits, Assets and Net Income: .876. .906, .887 at the insignificant Level of 0.000 respectively while Return on Equity and Return on Asset got insignificant relationship with Equity.
- **4) Return on Equity:** Return on Equity are highly positively and significantly co-related with Return on Asset: .792 at the insignificant Level of 0.000 respectively while Deposits, Equity and Net Income got

<sup>\*.</sup> Correlation is significant at the 0.05 level (1-tailed)

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insignificant relationship with Return on Equity.

- 5) **Return on Asset:** Return on Asset are highly positively and significantly co-related with Return on Equity and Net Income: .792, .593 at the insignificant Level of 0.000 and Moderately Co-related with Equity respectively while Deposits, Assets got insignificant relationship with Return on Assets.
- 6) **Net Income:** Net Income is highly, positively and significantly co-related with Deposits, Assets, Equity and Return on Assets: 711, .742, .887, .593 at the insignificant Level of 0.000 respectively got insignificant relationships with Return on Equity.

# **Limitations:**

This study and findings were limited because data of only five commercial banks were collected from 2007-2014 and economic conditions of Pakistan during said period.

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